

Bob Molino, Director At Large, The Cat Fanciers' Association

AN OPEN LETTER TO THE CLUBS AND PEOPLE OF CFA

For the last two years, it has been an honor and privilege to serve as one of your Directors at Large. During this term, I have developed a firsthand understanding of the nature and depth of CFA's problems, and what it will take to turn these challenges into assets. Outside the cat fancy, I have a documented record of accomplishments in resolving performance, operational and deteriorating financial situations, leading organizations into more productive and solvent positions.

As many of you know. I have had very serious personal health problems for much of the past two years. With the help of the loving, heartfelt prayers, and good wishes of our CFA family, I have come through these very difficult physical challenges and am now in good health and ready to lead again. My current good health permitted me to recently judge in Japan.

I fully admit that my health has limited me from doing the job I know I can do. I have tried as best I could to contribute to the Board's business. I participated in our two telephone conferences, another meeting by telephone, and the last two in person. My last meeting in February was my most productive. I very actively and constructively participated in the business of the meeting including critical analyses of current and pending contracts, financial obligations and expenses, and the current financial position of the association. If I am re-elected and reassigned the Audit and the Information Technology committees, I intend to pursue these and other financial issues diligently, persistently and constructively. The current state of our technology and its applications is a fertile opportunity to optimize the use of today's technology to reduce our expenses, and to enhance our revenue sources. I have a plan, experience and industry contacts to make this happen.

Over the last year especially, I have become more thoroughly familiar with our actual business practices, operations and our financial condition. I also have a deeper appreciation for what the clubs and people of CFA want and deserve. Most importantly, I have developed more strategic ideas on how to deliver the results that will satisfy these needs and keep CFA the organization that our members rely on and want. These specifically include ways to reduce our expenses, to make the organization more efficient and timely and, most importantly, to grow additional revenue sources to offset diminishing returns from our traditional funding sources of registrations and club fees. In today's business environment, the challenge is to keep CFA relevant and a valued organization for our members. This requires new and bold actions now! It takes not only experience within CFA, but relevant real world business successes, innovative ideas and the proven leadership to make them work. It makes little difference how many Grands, NW's, etc. we have had, if there is not an organization to register our cats, put on the shows, track the points, and make the awards meaningful throughout the world. We need to be able to continue our world leadership in encouraging and advancing feline research for the health and welfare of not only pedigreed cats but also the feline population at large. In addition, we need to embrace our business and industry trading partners for more lucrative opportunities for all of us. We need to continue the fight to preserve our hobby from the real threat of

legislative and other entities' efforts to destroy us. Moreover, and most meaningfully to me, we need to preserve our nurturing and caring CFA family.

I have headed the Audit and the Information Technology committees. I know what it takes to get the job done well. I have done this in the past very successfully. I have the necessary talent, contacts, business experience, and leadership to do it again for CFA. I want to fulfill your expectations and again earn your trust given another term to work for you.